



October 1, 2025

*Dear Friends and Neighbors,*

*The proper practice of real estate is neither fast nor easy. Real estate is inherently complex and dynamic, requiring serious expertise to guide clients in attaining “the American dream of ownership” and making one of life’s most significant investments.*

*As a real estate broker with many decades of full-time experience, I have always strived to maintain an impeccable reputation and record in the industry, which continues with our Family of Brokers. Our business philosophy centers around “putting clients first,” never competing with our clients or taking any shortcuts. It is our family’s utmost commitment to always protect our clients’ privacy and confidentiality while advising them on making sound real estate decisions.*

*Our approach to real estate as a professional service is founded on dedication to offering focused expertise, abiding by the highest ethical standards, and attending to all of the important details. We believe every client deserves our full attention and care, and we serve them as we would serve our own family. Building friendly relationships with clients and cooperating brokers has always been a priority for us, and we are proud to say that many of our clients and colleagues have become lifelong friends.*

*Throughout our careers, we have worked tirelessly to help our clients, humbly earning their trust and respect. We believe that honesty, transparency and confidentiality are key to building lasting relationships, and we make it a priority to always communicate openly with our clients. One of our greatest honors is to have worked with up to four generations of some client families.*

*It is also very rewarding to have clients note what a pleasure it is for them to still see our family working together as professional real estate brokers, knowing any one of us can help them, and that we all embrace the same principles and high standards. We are truly grateful for the opportunity to have our family serve you and your family, and we look forward to continuing to provide exceptional service for years to come.*

*Sincerely,*

*Nicholas L. Mendola*

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Founder, Real Estate Broker